



# Regional Economic Development Councils



## REDC AWARD BOOKLET 2023

# Regional Economic Development Council Round XIII Programs

Below is a full list of programs that have been reviewed and scored by the Regional Economic Development Councils as part of Round 13. As agencies make award announcements, the list of awards will be amended.

## **Empire State Development:**

- Empire State Development Grant Funds
- Excelsior Jobs Program
- Strategic Planning and Feasibility Studies Program
- Market New York Program
- New York State Business Incubator Program

## **Homes and Community Renewal:**

- New York Main Street Program

## **Office of Parks, Recreation and Historic Preservation:**

- Environmental Protection Fund Grants Program for Parks, Preservation and Heritage (EPF)
- Recreational Trails Program (RTP)

## **Department of State:**

- Local Waterfront Revitalization Program
- Brownfield Opportunity Area Program

## **New York State Canal Corporation:**

- Canalway Grants Program

## **New York State Department of Agriculture & Markets:**

- NYS Grown & Certified Infrastructure, Technology & R&D Program

## **New York State Energy Research and Development Authority:**

- Carbon Neutral Economic Development Program
- Commercial and Industrial (C&I) Carbon Challenge

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## REDC ROUND XIII AWARDS BY PROGRAM

### Empire State Development New York State Business Incubator Program (ESD BIP)

Designated Business Incubators will be eligible for operating grants from ESD for five years. Business Incubators accelerate the development of early-stage companies through a structured array of business support resources and services targeted to the needs of startup companies.

Agency/ Program	Region	CFA #	County	Applicant	Project Title	Description	Award	REDC Priority Project	Date Announced
ESD BIP	Capital Region	130531	Albany	Albany College of Pharmacy & Health Sciences	Accelerator for Medical and Pharmaceutical Sciences AMPS	<p>The creation of Albany College of Pharmacy and Health Sciences' (ACPHS) Accelerator for Medical and Pharmaceutical Sciences (AMPS), will support development and commercialization of innovative research in the Capitol Region.</p> <p>This center builds on the success of the Biomedical Acceleration and Commercialization Center (BACC), which was certified in 2016, and expands capabilities to include biotechnology and pharmacy. AMPS will be located at 150 New Scotland Avenue, Albany, within walking distance of Albany Medical College, Albany Medical Center, and Albany College of Pharmacy. AMPS will provide laboratory and office space, research services and business development services.</p> <p>The project leverages and adapts successful ACPHS and BACC programs while expanding regional laboratory and start-up/entrepreneurial space, offerings and support. Its combined resources will provide end to end research and commercialization for medical devices, pharmaceuticals, and biologics. With transitional mentorship from the BACC, this partnership will continue AMC's tradition of excellence, and mitigate investment risk by building upon a proven, successful foundation.</p>	\$ 625,000	X	11/9/2023
ESD BIP	Central New York	126683	Madison	The Partnership for Community Development	The Hub Business Incubator	<p>The Hub is the only New York state-certified small business incubator in Madison County. The space – located at 20 Utica Street in the Village of Hamilton – caters to all types of businesses and entrepreneurs, but the majority of the businesses we serve are main street lifestyle businesses, small manufacturers, tech enterprises, and agribusinesses. The incubator offers one-on-one mentoring, workshops and trainings, co-working and pop-up retail spaces, space for advertising, and connections to resources. Co-working memberships include 24/7 access, which includes amenities and meeting spaces. In addition to our close relationship with Colgate University, we have relationships with others such as WISE, SBDC, SBA, TDO, CenterState CEO, CACDA, Madison County, Buy Madison, and CCEs. These partnerships increase the resources we can make available to our clients. Through these efforts we will see an increase in new startups, jobs, and women-owned businesses. Senator Kirsten Gillibrand used The Hub to announce legislation that puts rural communities front and center. We will build upon the foundation we have established to continue creatively assisting businesses at every stage.</p>	\$ 625,000	X	11/9/2023
ESD BIP	Long Island	126828	Nassau	Hofstra University	ideaHUB Incubator at Hofstra	<p>Established in 2015, ideaHUB serves as a catalyst to incubate and grow companies led by entrepreneurs from underrepresented communities. Its clients include minorities, women, veterans, students, and alumni entrepreneurs. ideaHUB's focus on healthcare and music business sectors along with companies founded by students, alumni-led, and minority/women-owned-businesses aligns with the goals of the Long Island Regional Economic Development Council. ideaHUB was awarded the New York State Business Incubator designation in April 2019. It has cultivated and grown 28 startups of which 21 are M/WBE or veteran-owned business clients. ideaHUB supported companies have created 57 jobs, retained 63 jobs, received \$ 3,468,700 in increased revenue, and secured \$7,252,000 in grants and/private investments. ideaHUB is seeking a continuation of its New York State Business Incubator designation to expand and update existing programming and training and to continue to provide critical resources and services to ensure early-stage startup companies and entrepreneurs from all communities in Long Island recovering from the COVID-19 pandemic can participate fully in the region's economic revitalization.</p>	\$ 625,000	X	11/9/2023
ESD BIP	Long Island	126915	Nassau	New York Institute of Technology	Entrepreneurship and Technology Innovation Center (ETIC)	<p>ETIC proposes to continue to support existing regional businesses, startups, and other N.Y.S. business incubators by offering high technology early phase prototyping services, technology-focused educational seminars, intellectual property consulting, and workforce preparation programs for companies, students and job seekers, as it has since 2016 and helped 30+ N.Y.S. companies in idea formulation, creating functional prototypes for investor demos, and safeguarding ideas with provisional patent preparation services. These services are primarily available at NYIT's Old Westbury, Long Island location, with additional support for its NYC campus location. The project offers sought-after deliverables and services, valued by regional companies hiring for high-tech roles, startups needing prototype development funds, and N.Y.S. incubators with progressing startups unable to showcase their technology. The project's desired outcomes include the growth of a skilled tech workforce in the region, faster revenue generation for startups through ETIC's technology support, and an increase in regional technology employment by fostering the growth of technology startups.</p>	\$ 625,000	X	11/9/2023

Agency/ Program	Region	CFA #	County	Applicant	Project Title	Description	Award	REDC Priority Project	Date Announced
ESD BIP	Mohawk Valley	128057	Oneonta	Center for Agricultural Development And Entrepreneurship (CADE)	NYS Farm and Food Business Incubator	<p>For 32 years, CADE is NY's longest running farm &amp; food business incubator based in the Mohawk Valley, aimed at increasing agribusiness profitability, driving economic growth, nourishing communities, and building a thriving food system. Joining with SUNY Cobleskill in 2015--a first recipient of the ESD Business Incubator grants--CADE incubated/accelerated nearly 2,000 agribusinesses across the supply chain. Over 8 yrs, CADE's capacity has grown, prompting us to apply for our own ESD grant, while continuing our partnership with SUNY Cobleskill as independent entities. We deliver innovative, relevant content through technical assistance, education, mentoring, partnerships, advocacy and research on:</p> <ul style="list-style-type: none"> <li>• business &amp; product development</li> <li>• access to capital, enterprise budgeting &amp; financial planning</li> <li>• legal support</li> <li>• market R&amp;D/planning</li> <li>• producer/buyer matchmaking</li> </ul>	\$ 625,000	X	11/9/2023
ESD BIP	New York City	130462	Richmond	RF of CUNY - College of Staten Island	College of Staten Island Technology Incubator	<p>The CSI Tech Incubator, located at 60 Bay St, walking distance from the Staten Island Ferry, is a catalyst for regional innovation and entrepreneurship. We started as a small program in 2017 and have grown into a respected technology hub. We are seeking to expand our current programs, prioritizing upskilling, and technical training for entrepreneurs. Our entrepreneurial programs have served over 79 companies. Furthermore, to date, our alumni companies have raised \$25M+ in venture capital funding. If awarded, we also plan to execute an MOU with NYC Innovation Hot Spot to provide additional resources to Staten Island's entrepreneurs. Our programs are successfully driving job growth in high-growth careers. The programs have directly placed 99 students in internships and 38 of those interns have gone on to full-time or contract roles as software engineers. Our workshops are highly revered within our entrepreneurial ecosystem with a total of 1,157 registered participants. By aligning with our strategic plan, this funding will empower us to scale our outcomes further. Together, we'll continue contributing to the thriving entrepreneurial landscape in Staten Island and NYC.</p>	\$ 625,000		11/9/2023
ESD BIP	Southern Tier	129042	Chemung	Alfred Technology Resources	NYS Business Incubator	<p>IncubatorWorks (IW) a 501(c) 3 independent nonprofit, operates two incubator facilities, one in Corning NY in the Southern Tier REDC (STREDC) , and one in Alfred, NY in the Western NY REDC. This application is for the Corning incubator with STREDC. IW will continue its programing serving Chemung, Schuyler and Steuben counties and expand the opportunities for entrepreneurs to receive support as they develop their ideas, create startups, and launch them. Since 2019, IW has developed an entrepreneurial community and a network of resources to support those entrepreneurs. During that time, 98 participants have completed the program of which 80 are in the Southern Tier REDC. Of these entrepreneurs, 31% are BIPOC, 58% are women and 3% are veterans. In addition, IW, as part of the New Energy New York (NENY) coalition headed by SUNY Binghamton, has leveraged this grant with local funding for an expanded incubator location in Downtown Elmira, to expand services for underestimated high school students in Elmira, to expand entrepreneurship programming from its accelerator program and new business planning workshops offered twice each year.</p>	\$ 625,000		11/9/2023
ESD BIP	Southern Tier	127107	Tompkins	Cornell University	REV: Ithaca Startup Works	<p>Rev: Ithaca Startup Works (Rev) is a business incubator in Ithaca which supports high-growth startups regardless of their industry sector. With support from ESD, Rev will be able to continue providing mentorship, resources, and services to help regional startups launch and grow. In addition to continued incubator services, this support from ESD will support expansion of Rev's Hardware Accelerators. These accelerators (Prototyping and Manufacturing) help bridge the gap between prototyping to manufacturing. Once product-based startups have developed a working prototype, they require specific expertise such as: design for manufacturing, outsourced product production, supply chain management and quality control. Since 2014, Rev has successfully supported 116 startups and 124 hardware project teams and startups. By continuing to provide startups with programming to help them understand and navigate the manufacturing process (from prototyping to production), they will be able to more effectively and efficiently grow and scale there businesses here in the region.</p>	\$ 625,000		11/9/2023

## New York State Canal Corporation Canalway Grants Program (NYS Canals)

The Canalway Grant Program funds capital projects through a competitive matching grant program available to eligible municipalities, 501(c)(3) non-profit organizations, and Federally recognized Native American Tribes along the New York State Canal System. Projects funded through the program generally help expand public access, increase visitation and recreational use, stimulate private investment, improve services and amenities for Canalway land and water trail users, and enhance the connections between the canal and the corresponding region consistent with the Reimagine the Canals initiative, and Regional Economic Development Councils Strategic Plans.

Agency/ Program	Region	CFA #	County	Applicant	Project Title	Description	Award	REDC Priority Project	Date Announced
Canals	Finger Lakes	127156	Monroe	Village of Brockport	Commissary Park Boathouse	The Village of Brockport will construct a public boathouse at Commissary Park. Commissary park is located at SUNY Brockport, and the boathouse will provide a platform to promote tourism and communal recreation through rowing, kayaking, and other community events along the Erie Canal.	\$150,000	X	11/9/2023
Canals	Finger Lakes	129341	Monroe	Village of Fairport Industrial Development Agency	Thomas Creek Wetlands Improvements	The Village of Fairport IDA will construct and implement necessary safety, parking, and other capital improvements at the entrance of the Thomas Creek Wetlands, which is located adjacent to the Erie Canal and Empire State Trail. This project will enhance a popular community placemaking asset providing improved access to an important ecological and educational resource for the community.	\$50,000	X	11/9/2023
Canals	Finger Lakes	129090	Wayne	Town of Macedon	Bullis Park Connectivity Improvements	The Town of Macedon will construct additional sidewalks and paths in Bullis Park in an effort to promote use and connectivity between the Erie Canal, Empire State Trail, and different amenities and facilities in and around the park.	\$150,000	X	11/9/2023
Canals	Finger Lakes	129342	Wayne	Village of Newark	Port of Newark Accessible Kayak Launch	The Village of Newark will design and install a new ADA accessible kayak launch in downtown Newark along the Erie Canal.	\$150,000	X	11/9/2023
Canals	Mohawk Valley	127424	Montgomery	City of Amsterdam	City of Amsterdam Southside Boardwalk Project	The City of Amsterdam, in partnership with the Southside Realm Project and Amsterdam Community Foundation, will construct a new boardwalk extension off of the south side of the Mohawk Valley Gateway Overlook Bridge (MVGOB) with the intent of creating a pedestrian friendly space that will activate a vacant parcel as an amenity for the community, and potential catalyst for new development.	\$150,000	X	11/9/2023
Canals	Mohawk Valley	127727	Oneida	City of Rome	SFM Waterfront Skatepark	The City of Rome, in partnership with the SFM Skatepark Project and Rome Community Foundation, will construct a modern, concrete skate park on the former General Cable Rod Mill site on the Erie Canal.	\$150,000		11/9/2023
Canals	Western New York	131154	Erie	Buffalo Maritime Center	Seneca Chief Launch and Preparation for Bicentennial Voyage	In anticipation of the Erie Canal's 2025 bicentennial, the Buffalo Maritime Center will continue the construction and historical augmentation of Governor Dewitt Clinton's 1825 Canal Boat. Specifically, this project will include the acquisition of additional resources that will assist with the boat's navigation across the State of New York, and the development of educational exhibits that will be included as part of the program.	\$125,460	X	11/9/2023
Canals	Western New York	127144	Niagara	City of North Tonawanda	Mayor's Park Kayak Launch and Fishing Dock	The City of North Tonawanda will install a boat launch and fishing pier at Mayor's Park. This project will provide formalized access to the Erie Canal for small boats, canoes, and kayaks while also providing additional opportunities for fishing at the park. This project will fill an important gap in North Tonawanda's resources for water recreation by connecting the Erie Canal, a popular boating and kayaking destination, with all of the amenities and assets that Mayor's Park has to offer including picnic pavilions, picnic areas, a new playground, and restroom facilities.	\$30,000	X	11/9/2023